

We know
what you're thinking..



Why IAVI?

Because We're Better Than Direct!



Committed

IAVI has factory trained, highly skilled, knowledgeable Sales Associates capable of assisting you in identifying the right solution for your projects.

Passionate

IAVI will act on your behalf and personally work with the factory to register your project, protecting YOU against your competitors. In most cases, we can provide even lower pricing for your project.

Competitive

Through strong partnerships with our manufacturers IAVI is able to offer many cost saving promotions and programs. IAVI recognizes that lower pricing helps our customers stay competitive and is committed to helping you win the business.

Efficient

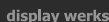
IAVI builds strong customer relationships and operational effectiveness with automatic order confirmation, daily order status and shipment tracking information so that customers are always informed.

Supportive

IAVI offers demo units for many products that are available to test their capabilities, and get hands-on experience to ensure the right product is chosen to meet the customers' needs.

Reliable

IAVI offers a custom designed ServicePak Extended Warranty for flat panels and projectors that provides your customers with peace of mind and increases your profits!



PRO AV DISTRIBUTION *made simple*

Who is IAVI?

- We're a world leading Pro AV distributor
- We represent over 50 superior brands
- We carry thousands of quality products
- We provide expert nationwide coverage

How are we different?

- We provide sales coverage through all time zones
- We're a focused and leading supplier of projectors and flat panels
- We're a value added consultative distributor
- We offer cost saving promotions and programs
- We focus our efforts on increasing our customers' margin

Why are we better?

- We maintain a CTS certified sales team and dedicated Digital Signage experts
- We take a consultative approach to spec the right products for unique projects
- We set the standard for customer service by providing an extraordinary customer experience
- We are constantly focused on continued growth and ongoing success



PROJECTORS

3M	JVC
AAXA	LG
Barco	Mitsubishi
BenQ	NEC
Dell	Optoma
Dukane	Panasonic
Epson	Plus
Hitachi	Sharp
InFocus	ViewSonic

FLAT PANELS

LG	Sharp
Mitsubishi	SunbriteTV
NEC	Totevision
Panasonic	ViewSonic
Samsung	

DIGITAL SIGNAGE

AMX	NEC
Altinex	Nexcom
CElabs	NextWindow
Display Werks	Samar Technologies
Enseo	Samsung
Horizon Display	Scala
IAdea	Tightrope
LG	ViewSonic
Navori	

LARGE FORMAT LED

Barco	Delta
-------	-------

MOUNTING SOLUTIONS

AVTEQ	Premier Mounts
Chief	ProMounts
Peerless	

PROJECTION SCREENS

Da-Lite	Peerless
Draper	Vutec
Elite Screens	

CONTROL SYSTEMS

Altinex	CElabs
AMX	Crestron
Barco	Kramer

ACCESSORIES

APC	Jelco
Cablestogo	Kramer
Comprehensive	Navitar
Furman	Shaxon
Innovox	Tripp-Lite

EXTENDED WARRANTY

Bankers Warranty Group

Toll Free **888 999 6564**
 Online **iavi.com**
 Email **sales@iavi.com**
 Open **Mon - Fri, 8AM - 8PM EST**
 Offices **Nationwide**

* Some brands may not be available internationally.